

## CLAIMS

What is claimed is:

- 1 1. A method for selecting suppliers in a supply chain management framework,
- 2 comprising:
- 3 a) receiving data from at least one store of a supply chain utilizing a network, the
- 4 ? data relating to the sale of goods by the at least one store;
- 5 b) generating an electronic order form based on the data for ordering goods from a
- 6 ? distributor of the supply chain;
- 7 c) receiving supplier information from a management headquarters utilizing the
- 8 network, wherein the supplier information includes a plurality of suppliers
- 9 selected to supply the store with the goods;
- 10 d) using the supplier information to transmit the electronic order form to the selected
- 11 suppliers of the supply chain utilizing the network.

1 2. The method of claim 1, wherein the network includes the Internet. ✓

1 3. The method of claim 1, wherein the electronic order form is generated by the at ✓  
2 least one store.

1 4. The method of claim 1, wherein the electronic order form is generated by the ?  
2 distributor. maybe Salvo Col. 9

1 5. The method of claim 1, wherein the suppliers are selected using the data. ✓

1 6. The method of claim 1, wherein the suppliers are selected using performance <sup>exl price in</sup>  
2 information collected regarding the suppliers. e-bay has this Salvo ✓

1 7. A system for selecting suppliers in a supply chain management framework,  
 2 comprising:  
 3 a) logic for receiving data from at least one store of a supply chain utilizing a  
 4 network, the data relating to the sale of goods by the at least one store;  
 5 b) logic for generating an electronic order form based on the data for ordering goods  
 6 from a distributor of the supply chain;  
 7 c) logic for receiving supplier information from a management headquarters  
 8 utilizing the network, wherein the supplier information includes a plurality of  
 9 suppliers selected to supply the store with the goods;  
 10 d) logic for using the supplier information to transmit the electronic order form to  
 11 the selected suppliers of the supply chain utilizing the network.

1 8. The system of claim 7, wherein the network includes the Internet.

1 9. The system of claim 7, wherein the electronic order form is generated by the at  
 2 least one store.

1 10. The system of claim 7, wherein the electronic order form is generated by the  
 2 distributor.

1 11. The system of claim 7, wherein the suppliers are selected using the data.

1 12. The system of claim 7, wherein the suppliers are selected using performance  
 2 information collected regarding the suppliers.

1 13. A computer program product for selecting suppliers in a supply chain  
 2 management framework, comprising:  
 3 a) computer code for receiving data from at least one store of a supply chain  
 4 utilizing a network, the data relating to the sale of goods by the at least one store;  
 5 b) computer code for generating an electronic order form based on the data for  
 6 ordering goods from a distributor of the supply chain;

- 7 c) computer code for receiving supplier information from a management  
 8 headquarters utilizing the network, wherein the supplier information includes a  
 9 plurality of suppliers selected to supply the store with the goods;  
 10 d) computer code for using the supplier information to transmit the electronic order  
 11 form to the selected suppliers of the supply chain utilizing the network.

1 14. The computer program product of claim 13, wherein the network includes the  
 2 Internet.

1 15. The computer program product of claim 13, wherein the electronic order form is  
 2 generated by the at least one store.

1 16. The computer program product of claim 13, wherein the electronic order form is  
 2 generated by the distributor.

1 17. The computer program product of claim 13, wherein the suppliers are selected  
 2 using the data.

1 18. The computer program product of claim 13, wherein the suppliers are selected  
 2 using performance information collected regarding the suppliers.